



## **N2W Software – Customer Testimonials**

Goodwill Testimonial

### [Goodwill Gains Peace of Mind by Using AWS & N2W for Cloud-Based Backup & Disaster Recovery.](#)

<https://www.youtube.com/watch?v=jFp7LJdg100>

#### **Additional Testimonials:**

"When Harvard Central IT needed to evolve their backup services to support an AWS "(1 cloud initiative, we wanted a platform that leverages the benefits of native AWS data protection, could provide a global view over backup operations and allow self-service and integration with automation services. With CPM from N2WS we get all that and a solution built on a known platform (AWS) allowing us to capitalize on our in-house knowledge. Now, through the Veeam acquisition, we have the potential of a single platform for both on-premises AND cloud based workloads, which is a real win-win."

Ron Hawkins - Senior Consultant- HUIT Infrastructure Technology Services –

Harvard University

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"Our biggest challenge dealing with cloud backups and DR was managing multiple "(2 accounts and instances (Windows and Linux). Some of our customers also wanted to have access to a dashboard and self-service functions. The multi-tenant option of N2W was the killer feature we were looking for. CPM helped us improve our overall customer experience by allowing us to provide customers with new self-service backup and recovery capabilities and direct access to their account."

Sven Ramuschkat

[sramuschkat@tecracer.de](mailto:sramuschkat@tecracer.de)

Owner, tecRacer GmbH

"In the end companies don't want to manage all these different backup systems, and "(3 keep them up to date. They want a centralized solution, with reporting, alerting and audit

trail in place, as well as properly implemented features like advanced retention policies. Ease of Management and ease of mind was the reason we chose CMP over other backup solutions. It allows the company to focus on its business." Tom De Blende, tom@cloudar.be Cloud Architect at Cloudar 4)"Great Product - Would recommend 100% CPM gives us confidence that the backups have been performed each night and are consistent. Really love the new feature that allows to restore an individual file from a snapshot without the need to having to restore the full instance. This is a real time saver :-). Set it up within no time at all and then forget about it no maintenance needed. Great Product." –

Gavin Bell –

Falck Safety Services

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"CPM is my go-to product for the snapshot and AMI replication process. One of the most "(5 useful features for me is that it automates the replication of the AMI and volume snapshots to another region. It took a manual process and completely automated it. Additionally, the few times I needed support, they were great at responding with the correct answer the first time."

Timm Zahn –

Mobile Epiphany, LLC

[tzahn@mobileepiphany.com](mailto:tzahn@mobileepiphany.com)

"(6

"Working with CPM's Support team was a pleasure, with good turn around on all contact. AWS - Moving snapshots to glacier would be a nice option in DR for non-production systems and historical data. AWS - Displaying information on actual Size used for Snapshots is needed, it is key to making cost and strategic decisions. Thank You."

Herman Steyn –

Lemongrass Consulting

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"In looking for a backup solution for our AWS environment we tried several vendors, but "(7 CPM was the best solution for us. It was easy to setup and intuitive to configure our Linux and Windows servers (including vss). What really sold us on the product was the great support we received while still using the product in trial mode – they were very responsive and thorough in his explanations of any issue we came across."

Jeff Strupp

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