

## Nominee: Workspace Technology Ltd

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### Nomination title: DC One Delivers Outstanding Rack Colocation Hosting

DC One is in Sutton Coldfield just minutes from the major motorway networks, M42 and M6 and just 12 miles from Birmingham City Centre. It is just one of a handful of rack colocation facilities within the Midlands and given that Birmingham is the '2nd City', it is an area of the UK that is considerably under provisioned. This places DC One in an enviable position to capitalise on client demand.

Delivering flexible solutions from just 1'U' of rack space through to a Private Suite there is an option to suit every budget and requirement regardless of the size of business that the client operates within. Offering our own bandwidth as well as being vendor neutral, we can design solutions that our clients need instead of offering a standard 'one size fits all' approach.

Most of DC One's competitors derive from the I.T or telecommunications background or are venture capitalists. Workspace Technology was formed on a Data Centre Design & Build background and therefore DC One is a first-class facility that showcases the company's expertise and experience of delivering data centre solutions that are expertly engineered. A showroom that never fails to disappoint our clients.

DC One has been built in a modular format enabling scalability. This enables the facility to be expanded within a minimal time scale to cater for clients that require rack colocation at short notice. With 100% record of no power outages, it is not only energy efficient, but is completely reliable ensuring that complete peace of mind is provided for its clients and end users.

As our competitors move more towards Cloud and offer Infrastructure as a Service we have remained with our core offering of Rack Hosting where our specialism and expertise lies, differentiating DC One from the competition.

DC One is the perfect solution for Regional IT Managers and sophisticated end users that require local rack space. Offering excellent 'Tier III' levels of system availability through a combination of modular design, dual critical power paths, modular N+1 UPS systems, N+1 cooling and automatic back-up generator systems. Our on-site Technical Support Centre is managed by a team of highly



trained engineers, open 24/7 providing peace of mind that our clients business-critical data is as secure as you can make it.

If you are looking for Rack Colocation Hosting in the Midlands area look no further than DC One.

### **Why nominee should win**

- **Workspace Technology Ltd delivers data centre solutions that are expertly engineered.**
- **100% Uptime since the doors opened**
- **Bespoke and agile solutions to meet clients needs**
- **First-class equipment used from reputable manufacturers**