

## Nominee: PhoenixNAP

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### Nomination title: **Cloud Security Innovation**

PhoenixNAP's continued efforts to improve security, reliability, and flexibility of its data center and infrastructure-as-a-service solutions makes it possible for organizations of different sizes to access enterprise-grade technology with an opex model at a global scale. Partnering with VMware and Intel, phoenixNAP recently introduced innovation in the field of cybersecurity with the launch of Data Security Cloud, a new cloud security platform architected on VMware technologies such as vSphere and leveraging new generation of Intel Xeon Scalable processors.

Designed to address the strictest security and compliance standards, Data Security Cloud is an ideal infrastructure solution for organizations that operate in regulated industries. The platform provides fast, secure and reliable services to businesses handling dynamic loads of sensitive data, addressing the key concerns of today's IT decision makers. Data Security Cloud represents a fundamental shift in how security is delivered in virtualized environments and can help overcome the shortcomings of legacy architectures.

This is just one of the major improvements phoenixNAP has made to its offering and it builds upon its existing portfolio of services. PhoenixNAP is unique in its offering as it provides customized solutions on a wide array of platforms and with tailor-made configurations. Its Infrastructure-as-a-Service solutions, comprehensive Disaster Recovery options, a DDoS-protected global network, hybrid IT deployments with software and hardware-based security can meet the needs of any organization. With a wide array of solutions available at customer friendly opex pricing models, phoenixNAP enables businesses of different sizes and operational focuses to access enterprise-grade technologies, supporting their growth and innovation with the essential IT tools.

### Why nominee should win

- Expanding data center network with 7 strategic locations in the US, Europe, and Asia provides global reach.
- The launch of Data Security Cloud is building on phoenixNAP's diverse portfolio of security products and services designed for organizations in regulated and compliance industries.
- The close collaboration with the world's leading technology vendors ensures continued product advancements, enabling phoenixNAP to offer innovative solutions such as servers based on Intel Xeon Scalable processors.

